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**HSI Financial Services, LLC Announces Marketing Agreement  
with MCare Solutions, Inc.**

**ATLANTA, GA—March 1, 2007**—HSI Financial Services, Inc. announces today an agreement to provide Transfer DRG Reimbursement Recovery Services and to jointly market existing HSI clients and prospects in concert with MCare Solutions, Inc., Houston, TX.

“Transfer DRGs are a growing reimbursement issue for hospitals, and proper highly specialized handling of these accounts can represent significant, additional reimbursements for all hospitals”, notes Jeff Korn, President of HSI. “In keeping with our desire to bring additional value to our clients, members and the marketplace we are delighted to be offering this service in partnership with MCare Solutions.”

Mr. Korn added: “WellStar Health System, a five hospital system in metropolitan Atlanta, Floyd Medical Center in Rome, Southern Regional Medical Center, and Gwinnett Medical Center in Lawrenceville have contracted to be the first Georgia-based hospitals to utilize our newest recovery services.”

Transfer DRGs and associated payment edits were initially established by CMS to help curb payment inaccuracies for patients who receive post acute care treatment via home health agencies, skilled nursing facilities, and other defined settings. While Medicare edits identified overpayments to hospitals, no similar checks and balances were built into

payer systems for detecting and correcting underpayments. With the number of DRGs growing from initially 10 in 1999, 29 in 2005, and currently 188 individual diagnoses, the potential underpayments to hospitals has grown several fold.

Dave Jupp, founder and President of MCare Solutions, says, “We have been on the leading edge of this developing reimbursement issue since 2005. Since then, we’ve developed a proprietary software solution to identify and analyze potential additional reimbursements associated with transfer DRG’s, as well as a follow-up process that has provided significant returns to over 60 client hospitals nationwide. Obviously, we’re excited to expand our marketing channels through HSI Financial Services, and look forward to this new relationship.”

MCare Solutions has found, among its clients to date, that approximately thirty per cent of Medicare inpatient discharges have qualifying transfer DRG’s. Of that amount, notes Jupp, “About eight per cent have coding errors representing potential underpayments. The challenge lies in identifying the potential in the first place, and the intensive specialized monitoring to receive adjusted and corrected payments. We’ve found a unique and beneficial approach to doing that.”

#### **About MCare Solutions, Inc.**

MCare Solutions, Inc. was established in September 2005 to provide niche revenue cycle management solutions to the healthcare industry, with its initial focus being Transfer DRG reimbursement recoveries. Since then, MCare has worked with over 60 hospitals nationwide to recover underpayments affiliated with this issue. MCare is recovering reimbursements for its clients approximating 2-3% of their total Medicare IP/Rehab discharges.

#### **About HSI Financial Services, LLC**

HSI Financial Services, LLC (a wholly owned subsidiary of Phoenix Health Care Management Services, Inc.) was founded in 1983 by healthcare provider executives who were in search of professional revenue cycle services for their respective organizations.

This same group of non-profit providers subsequently formed VHA GA. HSI programs are designed to facilitate improved Revenue Management exclusively for healthcare providers. HSI's Mission and Values statement imparts in our culture a sense that we **are**, in fact, healthcare workers. For these reasons HSI has become the choice for many prestigious healthcare systems. HSI has requisite compliance programs in place to assure adherence to FDCPA, OIG, CMS and HIPAA regulations. HSI puts a high value on education, training and supports certification by the National Healthcare Collectors Association within the first year of employment and through HFMA's Certified Patient Account Representative (CPAR). Participation in these programs is encouraged and rewarded for all employees.